

**Department of Education**  
**SALARIES AND EXPENSES OVERVIEW**  
**Fiscal Year 2012 Budget Request**

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## SALARIES AND EXPENSES OVERVIEW

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### INTRODUCTION

This overview summarizes the administrative costs and staffing for all Department accounts. Departmental administrative costs and full-time equivalent (FTE) employment are supported in 2012 from funding in the following accounts: Program Administration (PA), Office for Civil Rights (OCR), Office of the Inspector General (OIG), College Housing and Academic Facilities Loans Program (CHAFL), Historically Black College and University Capital Financing Program (HBCUCF), Institute of Education Sciences (IES), and Student Aid Administration (SAA). Greater detail on the funds supporting administrative costs and staffing is provided separately in each account's justification materials.

Key programs administered by the Department include Title I of ESEA, which under the President's 2012 request would deliver \$14.8 billion to help 20 million students in high poverty schools make progress toward State college- and career-ready standards; Individuals with Disabilities Education Act Part B Grants to States, which would provide \$11.7 billion to help States and school districts meet the special educational needs of students with disabilities; Federal Pell Grants, which would make available \$36 billion in need-based grant assistance to students enrolled in postsecondary institutions; and the postsecondary student loan programs, which would help provide roughly \$124 billion a year in low-interest, new direct loans to help students and families pay for college.

The FY 2012 budget request for salaries and expenses supports the goals and objectives of the Department, in particular, the following:

#### Focus on Early Learning

For the greatest influence on learning, the years before a child reaches kindergarten are among the most critical. Therefore, the Department is committed to providing the support that our youngest children need to prepare to succeed later in school. States will be urged to enact high standards across all publicly-funded early learning settings, develop new programs to improve opportunities and outcomes, engage parents in their child's early learning and development, and improve the early education workforce.

#### Reform and Invest in K-12 Education

The Department will reform America's public schools to deliver a 21st century education that will prepare all children for success in the new global workplace. A race to the top will be encouraged in our Nation's schools, by promoting world-class academic standards and a curriculum that fosters critical thinking, problem solving, and the innovative use of knowledge to prepare students for college and career. New, state-of-the-art assessments that provide timely and useful information about the learning and progress of individual students will be created.

#### Restore America's Leadership in Higher Education

The Department is committed to ensuring that America will once again lead the world in college completion by 2020. Regardless of their intended educational path after high

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school, all Americans should be prepared to enroll in at least 1 year of higher education or job training to ensure we have a better prepared workforce for a 21<sup>st</sup> century economy.

In addition to these programmatic goals, the Department must also fund the operational activities necessary for the everyday work of the Department, including expenses for:

- Facilities management, including rent for office space and guard services.
- Phone and computer network services.
- Operation and maintenance of the Department's Web sites (e.g., [www.ED.Gov](http://www.ED.Gov), [www.college.gov](http://www.college.gov)).
- Grants payment processing.

The FY 2012 budget request also places emphasis on improving departmental management of programs and resources. Specific management priorities include:

- Financial management, including projects designed to ensure accountability for Departmental assets, improve grants management, and provide better financial data to Department managers.
- Improving staff performance, including leadership development for Department employees.
- Improving recruitment, retention, and development of human capital.
- Improving the acquisition process through development of our acquisition workforce and reducing the reliance on high-risk contract vehicles.
- Information technology, including improving the capability to collect educational data, a continued focus on security, and enhancements to the Department's Web sites.
- Student aid administration, with a focus on administering Pell Grants and Student Loans, servicing loans obtained through the Ensuring Continued Access to Student Loans Act of 2008, and ensuring adequate capacity to originate all new loans via the William D. Ford Federal Direct Loan Program.
- Program performance improvement, to inform decisionmakers and focus limited resources on programs that work and to reform or eliminate programs that do not.

### **FY 2012 BUDGET REQUEST**

The 2012 total Salaries and Expenses budget request is \$1.76 billion, 17 percent above the 2011 continuing resolution level. The Department's Salaries and Expenses budget also includes \$247 million in mandatory funding for Not-for-profit servicing costs in the Student Aid Administration account.

The requested increase is focused mainly on servicing and other student aid systems costs necessary to achieve approximately \$67 billion in savings over the next 10 years, according to

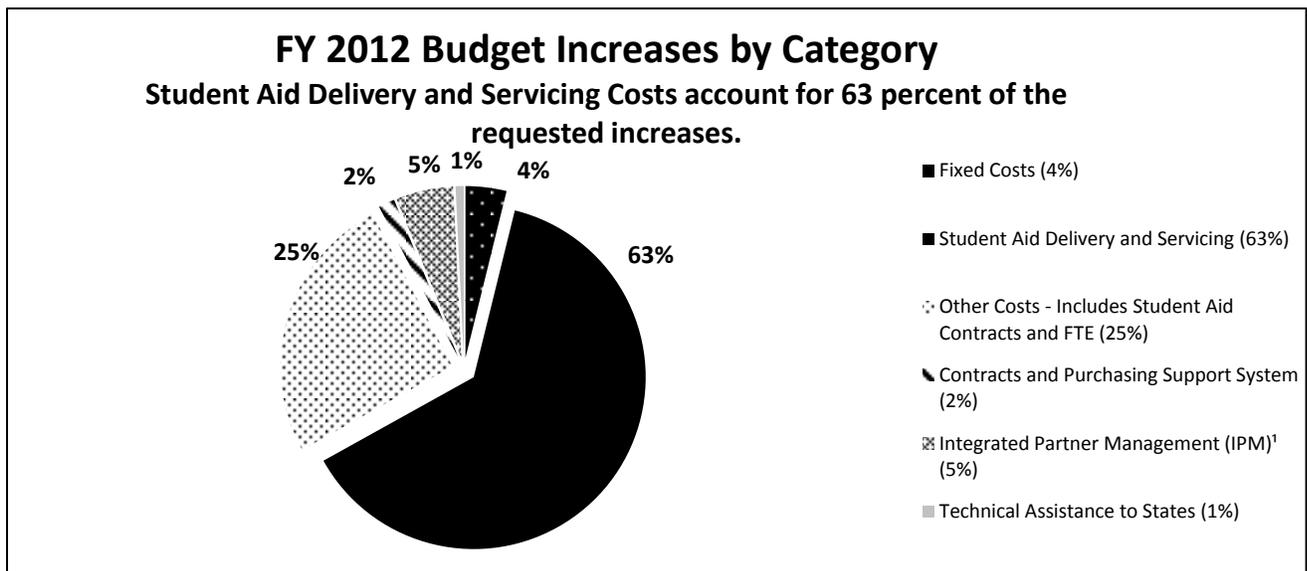
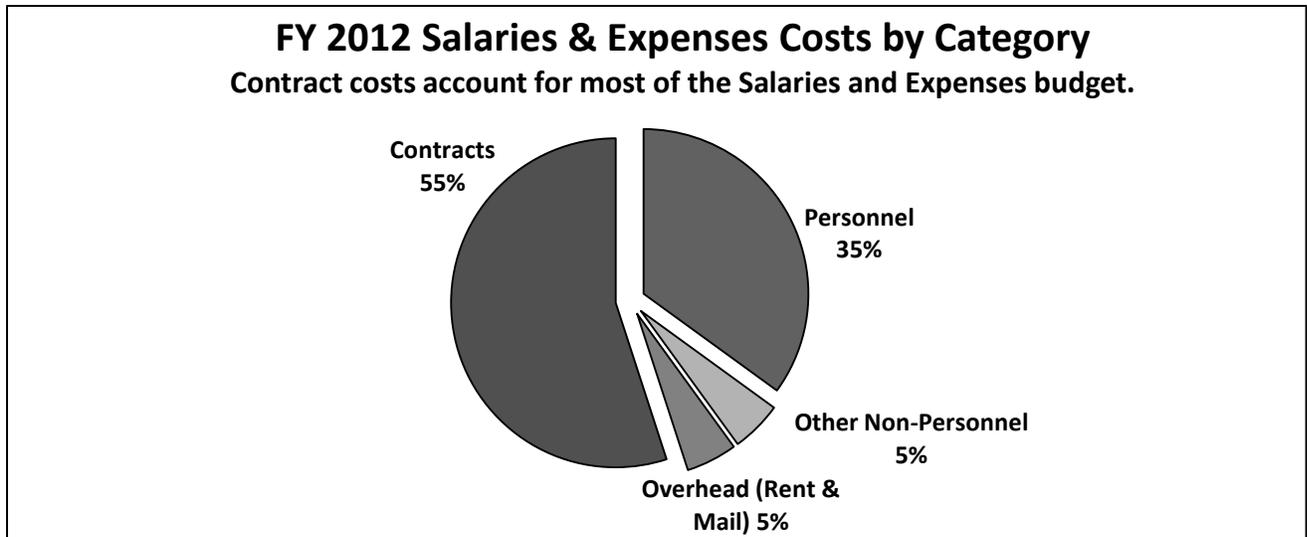
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CBO estimates, by transitioning all Federal student loan originations to the Direct Loan Program.

Additional FTE are also needed to manage the Department's increased Direct Loan volume as well as provide an enhanced level of program oversight, in response to recent OIG and GAO audit reports. In addition to the student aid-related increases, the Department is also requesting important funding needed for fixed increases such as rent and guard services, improvement to its acquisition system designed to mitigate risk and provide greater functionality, and provide technical assistance to States.

The first chart below provides detail on the total Salaries and Expenses request of \$1.76 billion by category, while the second chart shows the requested budget increases of \$260 million by category.



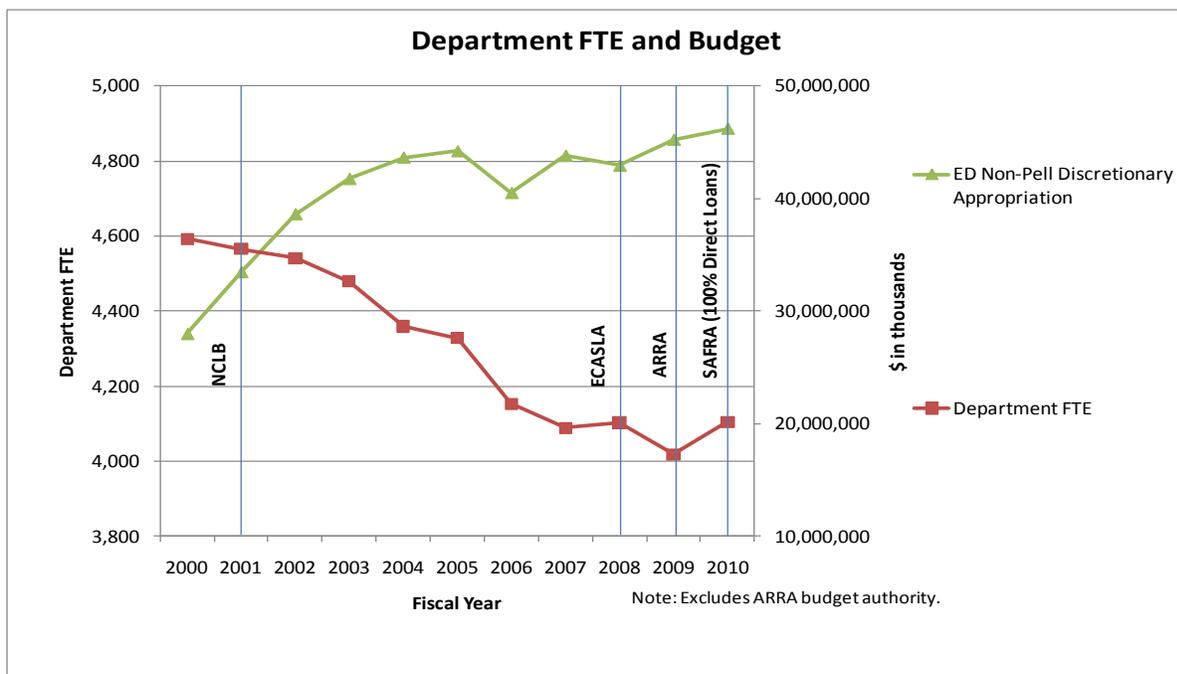
## SALARIES AND EXPENSES OVERVIEW

### STAFFING AND COSTS SUMMARY

#### Staffing

The 2012 request includes funding for 4,422 FTE, a net increase of 70 FTE from the 2011 continuing resolution level of 4,352 FTE. Also, an additional 31 FTE in 2011 and 29 FTE in 2012 are funded from the Office of the Inspector General, Recovery Act account, and an additional 7 FTE are funded in 2011 from the Education Jobs Fund account.

The Department's programs and responsibilities have grown substantially over the past decade. There has been landmark legislation affecting the very core of the Department's business. From education reform to the transition to 100 percent direct lending, the past decade has seen a steady and significant growth in Department workload. There has also been a dramatic increase in mandates resulting from an increased security environment as well as an enhanced focus on prudent financial and information technology management. As the chart below shows, despite the dramatic increase in workload over the past decade, the Department has been able to reduce its headcount. However, the totality of recent increases in workload will require an increase in FTE levels towards previous historic levels in order for the Department to carry out its mission.



An increase of 20 FTE is requested for Federal Student Aid primarily due to increased workload in oversight and compliance of the additional servicing contracts resulting from the Student Aid and Fiscal Responsibility Act (SAFRA), which terminated the Federal Family Education Loans program and shifted all new Federal loan originations to the Direct Loan program.

A total of 8 FTE are requested to help the Department achieve its High Priority Performance goals that are tracked by the Office of Management and Budget. These efforts include providing technical assistance to States to help achieve education reform; enhancing and

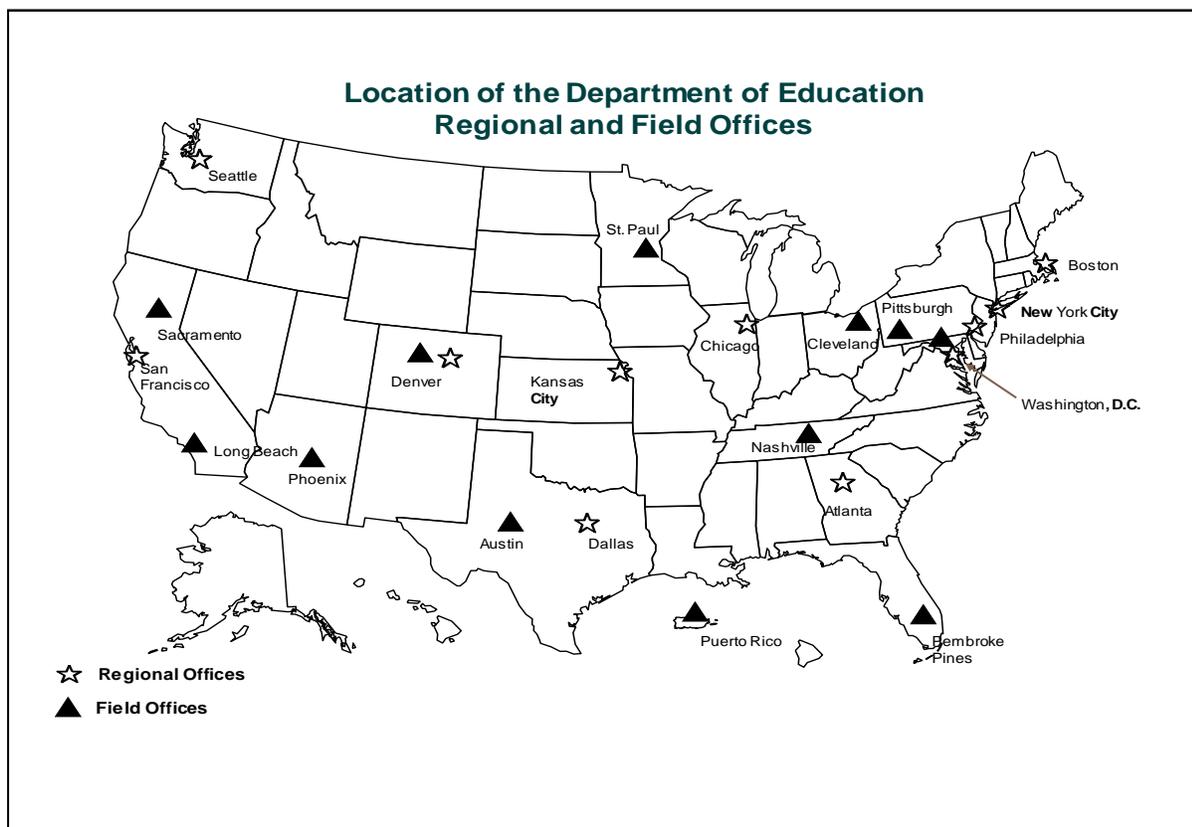
## SALARIES AND EXPENSES OVERVIEW

increasing the Department's program evaluations; and administering the new Workforce Innovation Fund, in conjunction with the Department of Labor.

An increase of 12 FTE is requested for the Office for Civil Rights (OCR) to ensure successful management of OCR's enforcement programs, priorities, and complaint resolution. In FY 2010, OCR received 6,933 complaints, a 9 percent increase from FY 2009—the largest number of complaints ever received by the agency. In addition, some of the complaints were more complex than in previous years.

An increase of 30 FTE in the Office of Inspector General (OIG) is requested in order to fully address high-priority areas. Additional auditors and investigators are needed to perform a larger number of audits and to conduct investigations larger in scope, with emphasis on Recovery Act, Race to the Top, and Investment in Innovation programs, as well as oversight of guaranty agencies, Direct Loans, and distance education. The additional auditors and investigators, supported by additional Information Technology Audits and Computer Crime Investigations staff, will allow OIG to expand reviews of student loan programs.

As shown in the following chart, staff are divided between Washington, D.C., headquarters, 11 regional offices, and 12 field offices. Most regional and field office staff are in Federal Student Aid (FSA), the Office of the Inspector General, and the Office for Civil Rights. The FSA regional office staff conduct reviews of lenders, institutions, and guaranty agencies participating in the student financial aid programs, and perform debt collection activities on defaulted student loans. OIG staff conduct audits and investigations of Department programs and operations. OCR staff investigate civil rights complaints and conducts civil rights compliance reviews.



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### Personnel and Non-Personnel Costs Summary

The budget request includes \$622.5 million for personnel compensation and benefits. Non-personnel costs cover such items as travel, rent, mail, telephones, utilities, printing, information technology (IT), contractual services, equipment, supplies, and other departmental services. The total budget for non-personnel activities in 2012 is \$1.137 billion, an increase of \$238 million, or 26 percent from the 2011 CR level. The increases include \$215 million for Federal Student Aid contracts, and a total of \$18.3 million for centralized overhead items, primarily for rental costs for office space and continued operations and enhancements for EDCAPS, the Department's core financial system.

Additional details about the IT budget, including OMB Exhibit 300, the Capital Asset Plan and Business case Summary, are found at the Department's IT Dashboard ([www.ed.gov/open/plan/it-dashboard](http://www.ed.gov/open/plan/it-dashboard)) and at the Governmentwide IT Dashboard (<http://it.usaspending.gov/>).

### Centralized Overhead and Technology

Departmental overhead expenses cover centralized support and administrative services for all program and staff offices. The funds are administered by the Office of Management. These services include rent, building alterations and repairs, training, supplies, mail, and physical security for buildings and personnel. A total of \$149 million is requested for these costs in 2012, an increase of \$8.7 million from the 2011 CR level. The increase is primarily for rental costs for office space and guard services in buildings occupied by Department employees, the costs of which are dictated by the Federal Protective Service for necessary security of personnel and property.

Information technology activities that comprise centralized IT services include Departmentwide computer operations, maintenance, and improvements; local area network operations; initiatives designed to link Department business needs with the best available technology; and other commonly shared Department IT and office automation activities. The funds are administered by the Office of the Chief Information Officer. Within the total for non-personnel costs, a total of \$99.7 million is requested for these IT activities, a \$9.6 million increase from the 2011 CR level, primarily for continued operations and enhancements for EDCAPS.

### Improper Payments

The Department will be focusing on accurately measuring, identifying, and reducing improper payments, and recovering confirmed improper payments, where appropriate. Risk assessments are periodically performed on the Department's programs to identify any programs susceptible to significant improper payments. The Department continues to use recovery audits on a sample of payment invoices to identify and potentially recover any improper contract payments, including payments made on ARRA funded contracts. The Department is moving forward in the implementation of Executive Order 13520, *Reducing Improper Payments*, and the recently enacted *Improper Payments and Elimination and Recovery Act*. The Department continues to focus high-level attention on identifying improper payments and implementing corrective actions to further reduce improper payment risk.

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The Department is participating in OMB's pilot *Single Audit Internal Control Project – ARRA Programs*, which is designed to identify and correct internal control deficiencies in selected major programs with ARRA expenditures. Focusing attention on these deficiencies should help minimize the potential for improper payments by Department grantees.

Planned activities related to minimizing improper payments in student financial assistance programs include the following two items. First, the Department will implement revisions of the 2012-2013 Free Application for Federal Student Aid (FAFSA) Web form to facilitate enhanced flagging and verification of specified data items consistent with regulatory and legislative changes to the verification selection process or as informed by data analysis of the FAFSA/IRS Data Retrieval project. Second, the Department will conduct a risk assessment of its risk susceptible programs. The currently identified risk susceptible programs are Pell, Direct Loans, TEACH Grants, and the Federal Family Education Loans Program.

### Workforce Planning and Restructuring Information

The Human Capital Management Plan is designed to ensure critical human capital management challenges are addressed to support the accomplishment of the Department's mission and programmatic goals. This is accomplished by projecting workforce changes and planning to address needs. Workforce planning includes assessing skill set requirements, training and development activities designed to support and improve employee skill sets, and restructuring organizational components to realign positions in support of direct service delivery. The process takes into consideration annual hiring plans, outreach and recruitment strategies to attract talent, and strategies to retain talent.

To further ensure talent is aligned to support service delivery, the Department deployed a Leadership Competency Model (LCM) and piloted a Leadership Succession Review tool. The LCM facilitates the identification of leadership competency gaps and training and development to close the gaps. The LCM also supports a learning environment to promote continuous employee performance improvement.

The Department will continue to identify and implement these and other strategies and business and systems process improvements to ensure the Department has the talent needed to carry out the many Department responsibilities.

## **PARTICIPATION IN GOVERNMENTWIDE E-GOVERNMENT INITIATIVES**

The Department is actively participating in a number of Governmentwide e-Government initiatives, designed to make it easy for citizens and businesses to interact with the Government, save taxpayer dollars, and streamline citizen-to-Government communications. The Department has budgeted a total of \$2.368 million in 2011, and \$2.192 million in 2012 for these initiatives. The request includes support for the following initiatives:

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GovBenefits.gov – 2011 CR: \$260,000; 2012: \$265,000; Student Aid Administration account

GovBenefits.gov provides a single point of access for citizens to locate and determine potential eligibility for Government benefits and services. GovBenefits.gov receives approximately 300,000 visits per month by citizens and has provided one million citizen referrals to benefits programs. There are approximately 100,000 citizen referrals from GovBenefits.gov to Department of Education Web pages annually. It is likely the number of referrals will increase in the future.

Disaster Assistance Improvement Plan – 2011 CR: \$84,000; 2012: \$49,000; Student Aid Administration account

The Disaster Assistance Improvement Plan will implement provisions of Executive Order 13411, Improving Assistance for Disaster Victims, which is designed to ensure that individuals who are victims of a terrorist attack or natural disaster have prompt and efficient access to Federal disaster assistance. As an agency with information that is relevant to individuals affected by a disaster, the Department will coordinate with other agencies to provide an alternate mechanism for providing information to disaster victims. This will support delivery of assistance to disaster victims and will expedite answers to inquiries about individual assistance.

E-Rulemaking – 2011 CR: \$110,000; 2012: \$127,000; Program Administration account

E-Rulemaking allows citizens easy access and participation in the rulemaking process and increases the efficiency of internal agency processes. The initiative has provided the public a single central site ([www.archives.gov/federal-register](http://www.archives.gov/federal-register)) to access more than 450 regulatory actions completed annually over the last 3 years. It also provides a central location for the public to comment on regulatory actions and reduces the Department's data storage costs.

Grants.gov – 2011 CR: \$706,000; 2012: \$706,000; Program Administration account

Grants.gov provides a single portal for all Federal grant customers to find, apply, and ultimately manage grants online.

The Department was the first agency to post an application on Grants.gov and one of the initial adopters of utilizing Grants.gov to receive applications with 152 application packages in 2008. Since the inception of Grants.gov, the Department has posted approximately 675 funding opportunities and over 300 application packages on Grants.gov. To date, approximately 23,800 application packages have been received from the grants community via Grants.gov. As such, the Department ranks in the top five agencies for the number of applications received via Grants.gov since its inception.

E -Training – Total – 2011 CR: \$180,000; 2012: \$0

Program Administration account – 2011 CR: \$91,000

Student Aid Administration account – 2011 CR: \$50,000

Office for Civil Rights account – 2011 CR: \$26,000

Office of the Inspector General account – 2011 CR: \$13,000

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E-Training will consolidate numerous online Federal training capabilities into a premier e-training portal, providing enhanced access to high quality training and competency development for Federal employees. Through participation in this initiative, Department employees have received access to over 2,000 e-learning courses covering a multitude of topics. The e-learning option benefits all employees, but is particularly useful for Regional employees.

Recruitment One-Stop – 2011 CR: \$23,000; 2012: \$25,000 Program Administration account

Recruitment One-Stop delivers state-of-the-art online recruitment services to job seekers including job searching, online resume submission, applicant data mining, and online feedback on status and eligibility. Job applicants utilizing the Department's automated EdHires system also have access to the USAJOBS system, allowing them to apply for positions across the Government.

Enterprise Human Resource Integration – 2011 CR: \$129,000; 2012: \$134,000; Program Administration account

Enterprise Human Resource Integration streamlines and automates the exchange of Federal employee human resources information between Federal agencies. Participation in this initiative will provide the Department's Human Resources managers and specialists with a centralized data warehouse that will assist in workforce planning and analysis capabilities that are currently not possible with a paper-based system. With these tools, trends for retirement, promotions, and reassignments can be accurately forecast. Personnel transactions that currently take weeks to finalize would take days.

E-Travel – 2011 CR: \$200,000; 2012: \$207,000; Program Administration account

E-Travel is designed to provide a Governmentwide Web-based service that applies world-class travel management practices to consolidate Federal travel arrangements, minimize cost, and produce superior customer satisfaction. The Department has fully migrated its travel services to "E2," a designated E-Travel system, hosted by Carlson Wagonlit Government Travel. The E2 Travel System provides travelers with a Web-based, end-to-end travel management service with the integration of an online booking engine as well as an authorization and vouchering process.

Integrated Acquisition Environment – 2011 CR: \$55,000; 2012: \$57,000; Program Administration account

Integrated Acquisition Environment creates a secure business environment that will facilitate and support cost-effective acquisition of goods and services by agencies. Through adoption of the tools and services developed as part of this initiative, the Department can make better informed and more efficient purchasing decisions.

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Integrated Acquisition Environment – Grants and Loans – 2011 CR: \$186,000; 2012: \$186,000; Student Aid Administration account

This is an additional component of the Integrated Acquisition Environment initiative to include participation of grant and loan recipients in addition to the contractors already participating in the initiative.

Financial Management Line of Business – 2011 CR: \$143,000; 2012: \$143,000; Program Administration account

The Financial Management Line of Business initiative improves the quality and performance of financial management operations, thereby reducing the cost of Government to citizens through business performance improvements in financial management including finding exemplary financial management systems that can be utilized by multiple agencies.

Human Resources Management Line of Business – 2011 CR: \$66,000; 2012: \$66,000; Program Administration account

The Human Resources Line of Business initiative reduces the cost of Government and improves services to citizens through business performance improvements in human resources management. The Department benefits by utilizing “best-in-class” human resources systems that have been approved by the Line of Business.

Grants Management Line of Business – 2011 CR: \$106,000; 2012: \$107,000; Program Administration account

The Grants Management Line of Business initiative reduces the cost of Government and improves services to citizens through business performance improvements in grants management.

Geospatial Line of Business – 2011 CR: \$15,000; 2012: \$15,000; Program Administration account

The Geospatial Line of Business initiative reduces the cost of Government and improves services to citizens through sharing of geospatial data. In conjunction with this Line of Business, the Department’s National Center for Education Statistics provides access to school district geographic and demographic data useful for describing and analyzing characteristics of school districts, children, and K-12 education.

Budget Formulation and Execution Line of Business – 2011 CR: \$105,000; 2012: \$105,000; Program Administration account

The Budget Formulation and Execution Line of Business initiative improves services through business performance improvements in budget formulation and execution processes. The Department is serving as Managing Partner for this Line of Business, and thus is a leader in finding exemplary budget systems and/or tools that can be utilized by multiple agencies across the Government. Another benefit is the development of collaborative processes to improve Federal budgeting.

## SALARIES AND EXPENSES OVERVIEW

### Department of Education

#### Budget Authority by Account (\$000s)

ACTIVITY	2010	2011 CR	2012	Change from 2011 to 2012
Program Administration:				
Salaries and Expenses	\$448,000	\$448,000	\$476,327	\$28,327
Building Modernization	8,200	8,200	2,711	(5,489)
Office for Civil Rights	103,024	103,024	107,772	4,748
Office of the Inspector General	60,053	60,053	67,187	7,134
Subtotal, Departmental Management	619,277	619,277	653,997	34,720
Administrative costs from program accounts:				
College Housing and Academic Facilities Loans	461	461	478	17
Historically Black College and University Capital Financing	354	354	354	0
Education Jobs Fund	1,000	0	0	0
Institute of Education Sciences:				
National Assessment Governing Board	8,723	8,723	8,723	0
National Board for Education Sciences	220	349	349	0
Student Aid Administration				
Salaries and Expenses	470,763	594,036	725,104	131,068
Servicing Activities	335,639	276,366	370,314	93,948
Subtotal, program accounts	817,160	880,289	1,105,322	225,033
Total, Salaries and Expenses	1,436,437	1,499,566	1,759,319	259,753

NOTE: Includes discretionary funds only.

## SALARIES AND EXPENSES OVERVIEW

### Budget Authority by Object Classification (\$000s)

Object Class	2010	2011 CR	2012	Change from 2011 to 2012
11.10 Full-time permanent	\$380,237	\$446,365	\$463,034	\$16,669
11.31 Full-time temporary	34,092	13,132	13,385	253
11.32 Part-time	7,176	2,926	2,934	8
11.33 Consultants	450	592	590	(2)
11.51 Overtime	2,369	501	506	5
11.52 Awards	8,507	8,138	8,239	101
11.80 Other Compensation	0	35	35	0
Compensation subtotal	432,831	471,689	488,723	17,034
12.00 Benefits	114,809	128,548	133,567	5,019
13.01 Benefits for former personnel	580	180	180	0
21.00 Travel	11,221	13,198	14,226	1,028
22.00 Transportation of things	308	5	5	0
23.10 Rental Payments to GSA	72,640	73,502	80,205	6,703
23.31 Communications	3,519	702	890	188
23.32 Postage/fees	247	1,799	1,799	0
Subtotal 23	76,406	76,003	82,894	6,891
24.00 Printing & Reproduction	3,918	6,750	6,411	(339)
25.10 Advisory and Assistance Svcs	18,584	12,433	18,003	5,570
25.21 Other Services	39,447	428,989	591,481	162,492
25.22 Training/Tuition/Contracts	4,124	4,463	6,797	2,334
25.23 Field Readers	1	0	0	0
25.30 Goods/Services from Gov't	56,352	50,454	52,829	2,375
25.40 Operations/Maint of Facilities	2	143	51	(92)
25.50 Research & Development	0	0	0	0
25.70 Operations/Maint of Equipment	500	1,220	1,676	456
25.72 IT Services/Contracts	654,008	294,434	356,087	61,653
Subtotal 25	773,018	792,136	1,026,924	234,788
26.00 Supplies	1,727	1,945	1,964	19
31.01 IT Equipment/Software	5,070	1,348	1,714	366
31.03 Other Equipment	3,345	3,801	406	(3,395)
Subtotal 31	8,415	5,149	2,120	(3,029)
32.00 Building Alterations	13,202	3,963	2,305	(1,658)
41.01 Grants	0	0	0	0
41.23B Admin Expense Allowance	0	0	0	0
43.01 Interest and Dividends	2	0	0	0
Total	1,436,437	1,499,566	1,759,319	259,753
Total PC&B	548,220	600,417	622,470	22,053
Total Non-Personnel	888,217	899,149	1,136,849	237,700

NOTE: Includes discretionary funds only.

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### Department of Education

#### Full-time Equivalent Employment (Staff Years) by Account

ACCOUNT	2010	2011 CR	2012	Change from 2011 to 2012
Program Administration	2,024	2,134	2,142	8
Office for Civil Rights	584	614	626	12
Office of the Inspector General	289	293	323	30
Subtotal, Departmental Management	2,897	3,041	3,091	50
FTE funded from program accounts:				
Career, Technical, and Adult Education:				
National Institute for Literacy	12	0	0	0
College Housing and Academic Facilities Loans	3	3	3	0
Historically Black College and University Capital Financing	1	1	1	0
Education Jobs Fund	0	7	0	(7)
Institute of Education Sciences:				
National Assessment Governing Board	13	14	14	0
National Board for Education Sciences	1	1	1	0
Student Aid Administration				
Discretionary authority	1,090	1,291	1,311	20
Mandatory authority	23	0	0	0
Subtotal, program accounts	1,143	1,317	1,330	13
Subtotal, FTE	4,040	4,358	4,421	63
Appalachian Regional Commission Programs (Energy and Water Development Appropriations)	0	1	1	0
Total, discretionary authority	4,040	4,359	4,422	63
Recovery Act	65	31	29	(2)
Total, FTE	4,105	4,390	4,451	61

NOTE: Includes Recovery Act FTE.

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### Full-time Equivalent Employment (Staff Years) by Office

OFFICE	2010	2011 CR	2012	Change from 2011 to 2012
Advisory Committee on Student Financial Assistance	6	7	7	0
Chief Financial Officer	189	192	192	0
Chief Information Officer	133	134	134	0
Civil Rights	584	614	626	12
Communications and Outreach	108	104	104	0
Deputy Secretary	15	44	44	0
Elementary and Secondary Education	225	231	228	(3)
English Language Acquisition, Language Enhancement, and Academic Achievement for Limited English Proficient Students	19	24	24	0
Federal Student Aid	1,022	1,200	1,220	20
General Counsel	106	104	104	0
Innovation and Improvement	94	97	96	(1)
Inspector General	304	324	352	28
Institute of Education Sciences	186	193	199	6
Legislation and Congressional Affairs	20	20	20	0
Management	188	189	188	(1)
National Assessment Governing Board	13	14	14	0
National Board for Education Sciences	1	1	1	0
National Institute for Literacy	12	0	0	0
Planning, Evaluation, and Policy Development	133	137	136	(1)
Postsecondary Education	207	216	216	0
Safe and Drug-Free Schools	44	44	43	(1)
Secretary	134	138	138	0
Special Education and Rehabilitative Services	265	264	265	1
Under Secretary	10	10	10	0
Vocational and Adult Education	87	88	89	1
Subtotal, FTE	4,105	4,389	4,450	61
Appalachian Regional Commission Programs (Energy and Water Development Appropriations)	0	1	1	0
Total, FTE	4,105	4,390	4,451	61

NOTE: Includes Recovery Act FTE.

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### Department of Education

#### Detail of Full-Time Equivalent Employment

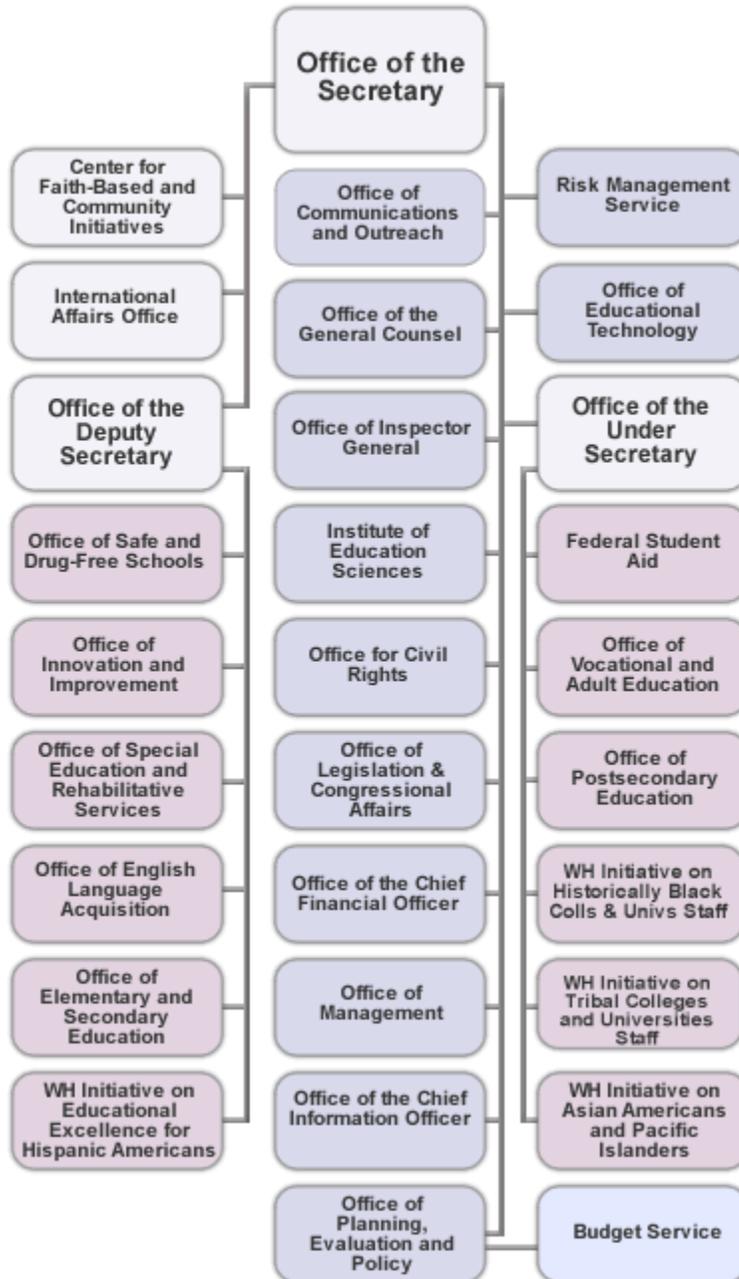
	2010 Actual	2011 Estimate	2012 Request
Executive level I.....	1	1	1
Executive level II.....	3	3	3
Executive level III.....	1	1	1
Executive level IV.....	9	10	10
Executive level V.....	1	2	2
Subtotal.....	15	17	17
Total - EX Salary.....	\$2,449,300	\$2,743,050	\$2,750,500
Senior Executive Service.....	79	103	103
Subtotal - ES..... 1/	79	103	103
Total - ES Salaries.....	\$13,604,653	\$16,964,100	\$17,025,900
AL.....	1	1	1
AD.....	171	171	176
ED/EI.....	6	8	10
GS/GM-15.....	542	548	550
GS/GM-14.....	904	897	900
GS/GM-13.....	1,043	1,028	1,034
GS-12.....	723	726	733
GS-11.....	307	316	328
GS-10.....	2	4	6
GS-9.....	261	265	272
GS-8.....	48	51	61
GS-7.....	133	146	159
GS-6.....	19	22	32
GS-5.....	40	45	58
GS-4.....	45	46	53
GS-3.....	24	25	36
GS-2.....	8	8	10
GS-1.....	0	1	1
Subtotal.....	4,277	4,308	4,420
Total full-time equivalent employment, end of year..... 2/	4,371	4,428	4,540
Full-time equivalent (FTE) usage..... 2/	4,105	4,390	4,451
Average GS/GM grade.....	11.8	11.8	11.7

1/ FY2010 includes 9 FSA SES positions. FY 2011 & FY 2012 include 11 FSA SES positions.

2/ Includes FTE funded by Recovery Act accounts.

## SALARIES AND EXPENSES OVERVIEW

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## Department of Education Locations of Major Administrative Contracts and Current Contractors



Y-17

- |   |  |    |  |
|---|--|----|--|
| 1 | Financial Management System (FSA)  | 8  | Education Department Central Automated Processing System (EDCAPS) (OCFO) |
| 2 | Comprehensive Security Program (FSA)                                     | 9  | Enterprise Integration Services (FSA)                                    |
| 3 | Common Services for Borrowers (CSB) and Additional Servicers (CSB) (FSA) | 10 | Virtual Data Center (FSA)  |
| 4 | OCR EDEN Survey (OCR)  | 11 | Front End Business Integration (FSA)                                     |
| 5 | National Student Loan Data System (FSA)                                  | 12 | Common Origination and Disbursement (FSA)                                |
| 6 | Integrated Partner Management (FSA)                                      | 13 | EDUCATE (OCIO)   |
| 7 | Payroll/Personnel Processing Center (OM)                                 | 14 | Integrated Technical Architecture (FSA)                                  |

## SALARIES AND EXPENSES OVERVIEW

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### **Report on the Budget Formulation and Execution Line of Business as Required by Division D, Section 737(d) of the Consolidated Appropriations Act, 2008, P.L. 110-161**

The U.S. Department of Education assumed the role of Managing Partner for the Budget Formulation and Execution Line of Business (BFELoB) in the fall of 2006. The focus of the BFELoB is to build a “budget of the future” by promoting information-sharing across Government agency budget offices, as well as building a “community of practice.” Through this collaboration, the budget community has been identifying best practices for all aspects of budget formulation and execution. The BFELoB strives to find solutions linking budget formulation, execution, planning, performance, and financial management information.

Goals of the BFELoB include improvement and enhancements of:

- the efficiency and effectiveness of agency and central processes for formulating and executing the Federal Budget;
- the integration and standardized exchange of budget formulation, execution, planning, performance measurement, and financial management information and activities across the Government;
- capabilities for analyzing budget formulation, execution, planning, performance, and financial information in support of decisionmaking;
- capabilities for aligning programs and their outputs and outcomes with budget levels and actual costs to institutionalize budget and performance integration; and
- the efficiency and effectiveness of the Federal budgeting workforce.

BFELoB anticipates 10-year savings of over \$200 million Governmentwide due to efficiencies gained through collaboration and increased use of technology. Most agency budget offices do not have automated systems to support budget formulation and execution activities. Agencies rely on basic office software and manual processes. BFELoB’s goal is to reduce time spent on manual processes and increase budget personnel time spent on high priority analytical activities (via increased use of technology, improved processes and a better equipped workforce).

BFELoB is a mixed lifecycle investment. Activities and solutions under development by BFELoB workgroups are at different stages within the development lifecycle. Products under development are listed in the Objectives and Benefits table below and include implementation or projected implementation dates.

The following tables display the objectives and benefits, risks, costs, and agency contributions to BFELoB.

## SALARIES AND EXPENSES OVERVIEW

### Objectives and Benefits

Capability	Objectives and Benefits
<b>Technology</b>	
<b>Collaboration</b>	<p>Improves the efficiency and effectiveness of Government activities through the ready accessibility of information, and the ability to collaborate remotely both within an agency (i.e., collaboration with regional and field staff) and across Federal agencies (i.e., collaboration of each agency with OMB and other agencies on shared programs).</p> <p>Current products include the MAX Federal Community (a “wiki” site, in production Dec. 2006), and secure online meeting capability (Nov. 2008).</p> <p>Current Status: The MAX Federal Community provides increased information sharing, collaboration, and knowledge management securely across the Federal Government, as well as within each agency. Over 36,000 members and multiple communities utilize the MAX Federal Community across Government. Usage is currently growing at a rate of almost 1,000 users per month. Many agencies are also using the secure online meeting tool allowing agency personnel to attend meetings remotely with presentations displayed on their computer screens.</p>
<b>Data Collection &amp; Tracking</b>	<p>Improves OMB and agency efficiency and effectiveness in carrying out the numerous budget data exercises that occur. Benefits apply to both central budget exercises (i.e., those requested of agencies by OMB) and exercises at the departmental or agency level (i.e., those requested by central agency offices of agency regional and field offices). Agency benefits include increased data collection capabilities, reduced errors, and reduced time spent manually consolidating and publishing data.</p> <p>Current products include multiple Web-based data collection tools for central budget exercises (first exercise in production in March 2007, with ongoing roll-outs), as well as a Web-based tool, MAX Collect, for agency use in the collection of budget briefing and “Q&amp;A” materials (in production Nov. 2008).</p> <p>Current Status: BFELoB data collection tools have already demonstrated value by automating the collection of data for dozens of centralized exercises related to earmarks, continuing resolutions, and across-the-board reductions. The MAX Collect tool provides even greater benefit by enabling agency budget offices to automate their own data collection exercises. Agencies are now using the tool to facilitate the rapid collection of agency “Q&amp;A” (questions and answers), “QFR” (questions for the record) information, and many other exercises.</p>
<b>Knowledge Management</b>	<p>Improves the ability of agencies to locate and access information, increases the availability and comprehensiveness of data, and improves the ability of the budgeting community to manage the impending retirement of key personnel. Database-driven products such as the MAX Federal Community and MAX Collect enhance knowledge management capabilities by capturing “knowledge” as it is generated, simply through use of these tools.</p>

## SALARIES AND EXPENSES OVERVIEW

Capability	Objectives and Benefits
<b>Agency Budget Formulation and Execution Tools</b>	<p>Provides a cost-effective strategy for agencies that do not have budget formulation and execution applications, or have outdated applications, to quickly improve their effectiveness through automation. This effort encourages common and integrated solutions that are reusable Governmentwide.</p> <p>Products include the Budget Formulation and Execution Manager system (BFEM), the first shared budget formulation system by the Department of Treasury (in production April 2007); the Departmental E-Budgeting System (DEBS), a shared offering from the Department of Labor (April 2010); the Decision Matrix for budget systems evaluation (full systems evaluations published in Oct. 2008); the Budget Capability Self-Assessment Tool (BC SAT) (Dec. 2009); and the MAX A-11 Data Transfer and Rule Validation project.</p> <p>Current Status: BFELoB continues to support Treasury's BFEM and Labor's DEBS systems as they move toward providing customer agencies with enhanced connections to OMB's MAX budget system. The Decision Matrix allows agencies to define their specific budget system requirements and evaluates the capability and maturity of six agency and three commercial budget systems against those requirements. Version 2 of the BC SAT will soon be published, providing comprehensive resource listings to further help agencies with strategic planning and resourcing. In addition, the MAX A-11 Rule Validation team is developing the process, methodology, and standards to enable agencies to exchange data with OMB's MAX A-11 system.</p>
<b>Analytical Tools</b>	<p>Enhances Federal capabilities for analyzing budget formulation, execution, planning, performance, and financial information. This enables more complete, thorough, and timely analysis, which will in turn provide policy decisionmakers with improved understanding of policy option impacts and alternatives.</p> <p>Current products include the MAX Analytics tool suite (in production Sept. 2009), which creates custom charts and graphs for analysis.</p> <p>Current Status: MAX Analytics integrates with BFELoB data collection and collaboration tools, enabling charts that update automatically as new data is entered. Agencies have begun to use MAX Analytics to dynamically display the results of their data collections. BFELoB continues to work with agencies to include the most relevant and useful capabilities in the tool suite.</p>
<b>Budget Execution and Financial Management Integration</b>	<p>Improves the quality and integrity of information, data flows, and reporting in budget formulation and execution, especially in regard to its touch points with financial management. Identifying common business processes and data standards will form the basis for requirements for use in developing budget systems, as well as closer alignment with financial management systems.</p> <p>Current products include Governmentwide process maps for budget execution (published in Oct. 2008) and budget formulation (Nov. 2009) and the Web-based budget execution training module (Nov. 2009) and budget formulation training module (Oct. 2010).</p> <p>Current Status: The training modules are in use throughout the budget community. Updates are planned as policy changes warrant.</p>

## SALARIES AND EXPENSES OVERVIEW

Capability	Objectives and Benefits
<b>Budget Performance Integration</b>	Improves management, assessments, tracking, analysis, and program reporting to enhance the efficiency and effectiveness of Government programs in accordance with the Government Performance Results Act. Products include the first fee-for-service performance system, the Budget Formulation and Execution Manager, developed by the Department of Treasury (performance component in production Jan. 2008).
<b>Document Production</b>	Enables agency budgeting personnel to move from clerical to analytical functions, increasing agency analytical resource availability. Agency budget staff currently works countless hours to incorporate late-breaking policy data changes in high-visibility publications. Often, many changes must be simultaneously made in multiple documents for different stakeholders. Document production capabilities exist in Treasury and Labor's shared service budget systems, as well as in the MAX Collect Tool.
<b>Governance</b>	
<b>Program Management Office (PMO)</b>	<p>Serves as a central coordination point for Governmentwide collaboration and sharing of technologies and processes. The PMO allows resources across Government to be leveraged for cost savings. In this way, costs are reduced, economies of scale are achieved, and risks in developing and buying agency budget tools are reduced through a coordinated combination of approaches that include: sharing common budget formulation components, purchasing commonly used software that has been proven in multiple agencies, and purchasing services from other agencies.</p> <p>The PMO will support enhanced efficiency, effectiveness, quality, knowledge management, presentation, collaboration, and flexibility within the BFELoB. Currently, the PMO supports eight initiative-specific workgroups that meet on a regular basis.</p>
<b>Process Improvements</b>	<p>Allows for the development of system requirements and guidelines for tools that are modular in nature (can be used as part of any system) and available for use by multiple agencies. Accounts for the importance of flexibility in the budgeting process and acts as a set of standards that are essential for the automated exchange of budget data with Treasury and OMB, as well as agency financial management systems.</p> <p>Current products include a budget segment architecture (published in Nov. 2009), budget execution process maps (Oct. 2008), budget formulation process maps (Nov. 2009), and the BC SAT (Dec. 2009).</p>
<b>Service Module Standardization</b>	Encourages reusability and interoperability of budget systems across agencies to achieve significant cost savings through a "build once, use often" philosophy. Service module registration via the PMO will help ensure that agencies are aware of existing services so that duplicative investments are not made.

## SALARIES AND EXPENSES OVERVIEW

Capability	Objectives and Benefits
<b>Human Capital</b>	
<b>Budget Human Capital</b>	<p>Enhances the effectiveness of the existing budgeting workforce and encourages participation from other professions within Government, the private sector, and universities. BFELoB provides a central venue for the budget community, OPM, and the Council of Human Capital Officers to grow the appeal of Federal Budgeting as a career by combining agency efforts to define budget career paths, core competencies, leadership development, certification programs, and sharing of ideas in areas such as succession planning, retention and recruitment.</p> <p>Products include recommendations on core competencies (published Nov. 2008) and proficiency levels (published May 2010), training curricula for budget analysts, as well as no-cost training courses for budget staff and self-paced training modules.</p> <p>Current status: Thousands of Government employees have undergone no-cost training through in-class, Web-based, or facilitated online training sessions hosted by the BFELoB. Two brownbag discussion groups focusing on a deeper understanding of budget execution and on the Budget Career Road Map began in Nov. 2010.</p>

### Risks

Type of Risk <sup>1</sup>	Risk	Description	Mitigation Approach
Other	Schedule	Agency staff (from multiple agencies) lead and participate in workgroups on a voluntary basis, which at times, slows progress.	1) Develop revised project charter and ask all agencies to approve the charter, 2) conduct agency outreach/marketing, and 3) target agency staff (based on skill set) for participation on specific projects and for specific time periods.
Other	Management Oversight	Agency budget offices do not make use of the full range of LoB products and services available to them.	Develop marketing and outreach strategy and dedicate PMO staff to assist agencies on activities such as building out community pages.
Other	Business Impact	PMO strategic plan (CONOPS and target architecture documents) need to be revisited/revalidated.	Revisit strategic plan and architecture documents in advance of the winter 2011 planning meeting.
Other	Project Resources	BFELoB understaffed	Post vacancy announcements; offer rotations; hire spring/fall and summer interns.

<sup>1</sup> If significant risks occur, they have substantial impact on the ability of the Line of Business to succeed. Other risks, while potentially serious, may not significantly impact the Line of Business and its ability to succeed.

## SALARIES AND EXPENSES OVERVIEW

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### Line of Business IT Costs (\$000s)

	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011CR</u>	<u>2012</u>	<u>2013</u>
Planning	516	437	655	100	100	100	125
Acquisition	714	904	810	355	360	360	375
O & M	401	650	680	720	770	770	800
Govt FTE Costs	376	490	444	390	470	575	590
	<hr/> 2,007	<hr/> 2,481	<hr/> 2,589	<hr/> 1,565	<hr/> 1,700	<hr/> 1,805	<hr/> 1,890
FTEs	2	4	4	4	4	5	5

## SALARIES AND EXPENSES OVERVIEW

### Contributions by Agency (\$000s)

AGENCY	FY 2010	FY 2011 CR	FY 2012
Department of Agriculture	95	105	105
Department of Commerce	95	105	105
Department of Defense--Military	95	105	105
Department of Education ( <i>direct funds</i> )	95	105	105
Department of Energy	95	105	105
Department of Health and Human Services	95	105	105
Department of Homeland Security	95	105	105
Housing and Urban Development	95	105	105
Department of the Interior	95	105	105
Department of Justice	105	105	105
Department of Labor	95	105	105
Department of State	95	105	105
Department of Transportation	95	105	105
Department of the Treasury	95	105	105
Department of Veterans Affairs	95	105	105
US Army Corps of Engineers-Civil Works	95	105	105
Environmental Protection Agency	95	105	105
General Services Administration	95	105	105
National Aeronautics and Space Administration	95	105	105
National Science Foundation	95	105	105
USAID	95	105	105
Office of Personnel Management	95	105	105
Small Business Administration	50	50	50
Securities and Exchange Commission	50	50	50
Broadcasting Board of Governors	--	50	50
Office of National Drug Control Policy	50	50	50
Equal Employment Opportunity Commission	50	50	50